

Introduction



Hunter Defence, in collaboration with Australian Industry & Defence Network – NSW Incorporated (AIDN NSW), is launching a Defence Ready Seminar series designed to educate, prepare, grow and mature NSW businesses who are either active in, or considering, Defence as a business opportunity.

The Seminar series will officially launch in Newcastle on Monday 04 November 2019. Further series will take place in Sydney and the Shoalhaven in 2020.

The Seminar Series is designed to assist SMEs to develop sustainable organisation capabilities and competencies of their people to meet Australian and International Defence Primes requirements.

Businesses may avail themselves of those seminars where they have identified weaknesses or shortfalls in their capabilities, competencies and specific Defence Tender requirements that require a credible response.

The series will be offered as a rolling 12-month program with seminars typically held within the first week of every month. Additional seminars that are likely to have increased attendance are repeated to enable maximum involvement by interested businesses.

Goal Group is the specialist training provider delivering this series. Goal Group is a Member Firm for the Hunter Defence Task Force and a long time AIDN NSW member. A training provider of strategies, methodologies, tools and techniques for those in Defence Sector and those planning to enter the Sector, Goal has brought together a team of highly experienced consultants and trainers to deliver the program.

It is envisaged that the program will enable businesses to acquire a State or Federal Government 'level zero' accreditation to demonstrate their preparedness, accessible by those who attend the series in its entirety. This accreditation will have the added advantage of assuring that Department of Defence and Prime contractors are engaging with a competent and knowledgeable supply chain member, reducing risk across the entire supply chain spectrum. Further Australian Qualifications Frameworks accreditations to higher levels will be offered in the future.

How to Enrol for Seminars

Enrolment details will be provided via the AIDN NSW and Hunter Defence websites and LinkedIn pages, and additionally email, in the coming weeks. Enrolment will be simply done by visiting the link that will be provided.

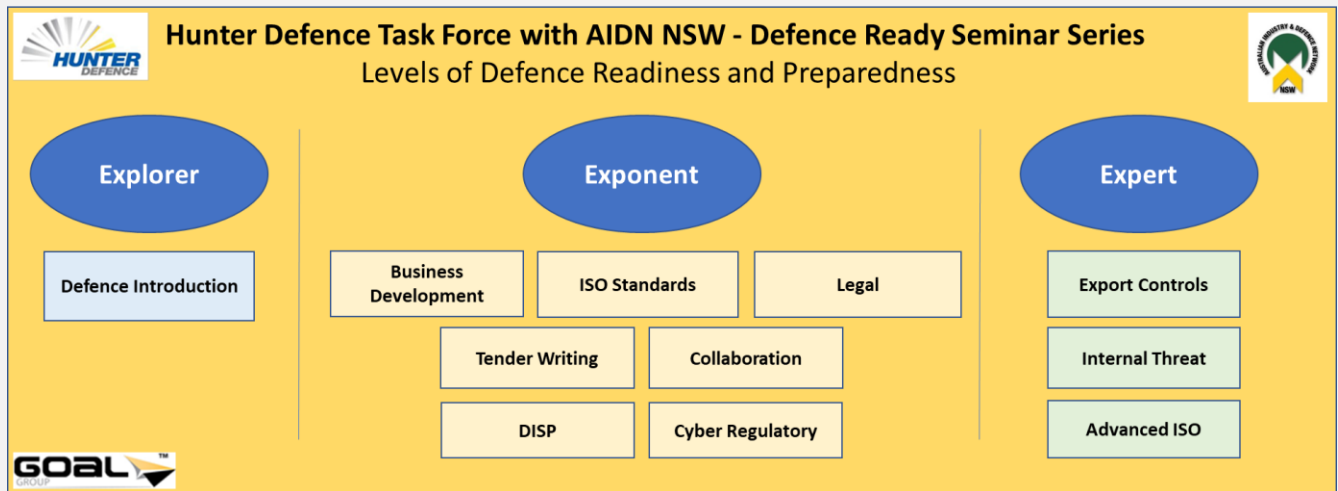
Contact us at:

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Hunter Defence: Tim Owen (Chair-Hunter Defence) M: 0477 201 000 Email: Tim.Owen@hunternet.com.au

Goal Group: Kevin Chenney (Senior Consultant) W: (02)4967 4500 Email: kchenney@goalgroup.com.au

Seminar Series



Explorer

Defence Introduction: A one-day seminar that covers the basics of Defence awareness, including such things as procurement, Defence needs, innovation, funding, Global Supply Chains and a description of Defence Readiness.

Exponent

Defence Business Development 101: A one-day seminar that looks at the strategy development for Defence, along with the requirements for such diverse things as trade shows, submissions and capital raising.

Defence Tendering 101: A half day seminar that examines the secrets to writing successful and winning tenders for Defence contracts from the perspective of the customer.

Introduction to Defence Landscapes, CASG and ISO Standards Requirements: A one-day seminar that focuses on the ISO requirements applicable to Defence and Prime Contractors.

Defence Industry Security Program (DISP): A half-day seminar that will build knowledge and organisational capacity to understand the requirements for managing security risks and meeting the initial and ongoing requirements of DISP membership.

Defence Legal Considerations: A one-day seminar that will deliver a set of topics deemed essential to success in the Defence market. They will help to ensure that you remain aware of the legal framework applicable to you.

Collaboration in Defence: A half-day seminar that will consolidate the previous seminar and dive deeper into collaboration in Defence. It will utilise case studies and experience from Industry professionals who have been there themselves to give valuable experience to the attendees to take away themselves.

Defence Cyber Regulatory Controls: A one-day seminar that highlights Defence Regulatory Compliance as a Requirement...and a Strategic Advantage. It will look at the current cyber threat environment and provide an understanding of how and why the cyber environment is like it is.

Expert

Defence Export Controls: A half-day seminar that will focus on providing an awareness of the Australian and US regulations from the perspective of an Australian SME, looking closely at the compliance requirements implicit with the handling and management of controlled technology.

Custodial Information Management/Internal Threat Mitigation for Defence Supply Chain Members: This one-day seminar will address the mandatory legislations that companies must comply with (NDB / GDPR), before moving on to Defence specific regulations like ITAR / NIST SP 800-171. Custodial Information Security and a definition of how it differs from traditional network/perimeter security solutions. Will also be addressed through a mixture of case histories and specific examples.

Advanced Defence ISO: A one-day seminar that will look at the higher-level ISO and Quality requirements for the supply chain, including in areas such as configuration and asset management and Quality Plans.

Hunter Defence Task Force acknowledges the commitment of the NSW Government, HunterNet, Hunter Business Chamber, RDA - Hunter, AiG, AIDN, ICN, Goal Group, University of Newcastle and Hunter TAFE in the cooperative development of the Defence Readiness series of seminars for SMEs.

Hunter Defence Schedule

Explorer

Defence Introduction

Monday 4th November 2019

Tuesday 7th April 2020

Monday 15th June 2020

Exponent

Defence Business Development 101

Monday 18th November 2019

Monday 20th April 2020

Monday 1st June 2020

Tenders

Monday 2nd December 2019

Introduction to Defence Primes, CASG and ISO Standards

Tuesday 21st January 2020

Monday 13th July 2020

Defence Industry Security Program

Monday 3rd February 2020

Monday 10th August 2020

Defence Legal Considerations

Monday 2nd March 2020

Monday 21st September 2020

Collaboration in Defence

Monday 6th April 2020

Tuesday 20th October 2020

Defence Cyber Regulatory Controls

Monday 4th May 2020

Expert

Defence Export Controls

Tuesday 2nd June 2020

Custodial Information Management - Internal Threat Mitigation for the Defence Supply Chain

Monday 6th July 2020

Advanced Defence ISO

Monday 3rd August 2020